

2023 Finger Lakes Grape Price Survey

Name	Anthony Road	Bully Hill Vineyards	E & J Gallo	Fox Run Vineyards	Fulkerson Winery	Glenora Wine Cellars	Hazlitt's Red Cat Cellars	Hazlitt 1852 Vineyards	Heron Hill Winery	Inspire Moore	Lakewood Vineyards	Red Newt	Spring Ledge (Royal)	Swedish Hill Vineyard	Average	Low	High	# of Responses	2022 Avg Price	# of 2022 Responses	% change
Aromella					900									750	825	750	900	2	683	2	20.8%
Aurore		440	440		420								425		431	420	440	4	384	4	12.3%
Baco Noir		700	600		600	725					675				660	600	725	5	635	6	3.9%
Cabernet franc	1650	1600		2100	2000	1800			1700	2400	1700	1800		2000	1875	1600	2400	10	1773	10	5.8%
Cabernet franc, low									1500					1500	1500	1500	1500	2	1500	2	0.0%
Cabernet Sauvignon		1700			2000	2000			1850	2800		1800		2150	2043	1700	2800	7	1865	7	9.5%
Castel		700	595												648	595	700	2	630	2	2.8%
Catawba		400	365		400	400		425			450		450	385	409	365	450	8	364	8	12.5%
Cayuga White		700		700	600	675			650	900	650	700	675	675	693	600	900	10	599	10	15.6%
Chambourcin		700												1000	850	700	1000	2	800	3	6.3%
Chancellor		700			600										650	600	700	2	650	2	0.0%
Chardonel		750													750	750	750	1	750	1	0.0%
Chardonnay	1600	1800		1800	1600	1700			1575	2100	1550			1750	1719	1550	2100	9	1539	9	11.7%
Chelois		900													900	900	900	1	900	1	0.0%
Colobel		700	570												635	570	700	2	630	2	0.8%
Concord		600	430		425		425				450		475	385	456	385	600	7	361	7	26.2%
Corot noir					600									700	650	600	700	2	608	2	6.9%
De Chaunac		400			600						525				508	400	600	3	485	3	4.8%
Delaware		400			450						525				458	400	525	3	442	3	3.7%
Diamond					550								500	560	537	500	560	3	452	3	18.7%
Dornfelder					1600										1600	1600	1600	1	1600	1	0.0%
Elvira			365										400		383	365	400	2	328	2	16.6%
Frontenac		500									975				738	500	975	2	738	2	-0.1%
Frontenac Gris													700		700	700	700	1	665	1	5.3%
Geneva Red (GR7)		700	575			575									617	575	700	3	612	3	0.8%
Gewürztraminer	1760	1800			2200	1700			1700	2100	1725	1800		1850	1848	1700	2200	9	1758	8	5.1%
Grüner Veltliner	1760				1900					2100					1920	1760	2100	3	1733	3	10.8%
Himrod					700										700	700	700	1	700	1	0.0%

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Hybrid - Red		300	500	300		650		530				400	550	550	473	300	650	8	451	7	4.8%
Hybrid - White		300	360			450						400	495	550	426	300	550	6	412	5	3.4%
Isabella						550								550	550	550	2	520	2	5.8%	
Ives			575								550				563	550	575	2	530	2	6.1%
LaCrescent														800	800	800	1	800	1	0.0%	
Lakemont					500										500	500	500	1	500	1	0.0%
Lemberger	1650			2100	1900	1750			2300	2400	1750	1800		2000	1961	1650	2400	9	1710	9	14.7%
Leon Millot		700			625						700				675	625	700	3	670	3	0.7%
Marechal Foch		700			625						700				675	625	700	3	679	4	-0.6%
Marquette		900	600											1000	833	600	1000	3	790	4	5.5%
Melody														700	700	700	1	665	1	5.3%	
Merlot		1700			1900	2000			2800		2000			2300	2117	1700	2800	6	1969	6	7.5%
Native - Red		200				400	400							300	325	200	400	4	338	2	-3.8%
Native - White		200				400		400						300	325	200	400	4	338	2	-3.8%
Niagara		400			400	450		425			450	400	400	385	414	385	450	8	367	8	12.7%
Noiret		700			600					900		700			725	600	900	4	710	5	2.1%
Organic													750		750	750	1	750	1	0.0%	
Pinot blanc									1700						1700	1700	1700	1	1700	1	0.0%
Pinot gris	1800	1800			1700	2000			2200	2200	1850	1800		1850	1911	1700	2200	9	1815	9	5.3%
Pinot noir	2000	1900		2000	2100	2000			2000	2500	2200	2000		2300	2100	1900	2500	10	1990	10	5.5%
Pinot noir, sparkling														1850	1850	1850	1	1750	1	5.7%	
Riesling	1650	1700			1600	1700			1800	2200	1600	1800		1750	1756	1600	2200	9	1625	9	8.0%
Rosette					400										400	400	400	1	375	1	6.7%
Rougeon	650	400	555		550										539	400	650	4	530	5	1.7%
Sauvignon blanc					2200	2000				2200					2133	2000	2200	3	1783	3	19.6%
Saperavi		1900								2400					2150	1900	2400	2	1900	1	13.2%
Seyval		700			750	675									708	675	750	3	650	4	9.0%
St. Croix		800													800	800	800	1	800	1	0.0%
St. Vincent		801													801	801	801	1	n/a	0	-

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St. Laurent										2400					2400	2400	2400	1	1800	1	33.3%
Syrah					2200	2100				2800					2367	2100	2800	3	2000	3	18.3%
Traminette		950		800	800					900				850	860	800	950	5	783	6	9.8%
Valvin muscat					900	1050			1100	900	1000			1000	992	900	1100	6	925	6	7.2%
Valvin muscat (Night)														900	900	900	1	n/a	0	-	
Ventura			365												365	365	365	1	n/a	0	-
Verdelet		600													600	600	600	1	600	1	0.0%
Vidal blanc		600			600	650			650		700			800	667	600	800	6	650	5	2.6%
Vidal blanc, late harvest		1650													1650	1650	1650	1	1650	1	0.0%
Vignoles (Ravat)	900	800			800				950	900	850			800	857	800	950	7	779	7	10.0%
Vincent			600		700	550					675			700	645	550	700	5	617	5	4.5%
Vinifera - Red	700					1500						800		750	938	700	1500	4	925	4	1.4%
Vinifera - White	700					1400						800		750	913	700	1400	4	900	4	1.4%
Viognier														1850	1850	1850	1	1750	1	5.7%	
Zweigelt					2200					2100				1600	1967	1600	2200	3	1833	3	7.3%

Avg price down more than 0.5% from '22
Avg price 0.5% change or less from '22
Avg price up more than 0.5% from '22
Different # of responses from '22

- Note:
1. Some 'premium' prices may not be listed. Some processors may have sliding price scales based on brix or other factors.
 2. Where there are multiple prices for a variety, the high and low prices are listed. Higher prices may have different quality standards, harvesting methods, etc.
 3. If in doubt, check with the buyer. We have made every effort to be accurate, but the range of price categories was edited.
 4. The 'average' price listed is merely an average of the stated prices. It is not weighted based on tons purchased at each price.
 5. The change in price is calculated based on the prices received for that variety. If more or fewer prices are listed in a given year, that can influence the percentage change.