

Succession Planning for Farm Businesses Workshop Series Information & Registration

Workshop Series

*Session 1 - Family Business
Communication*

*Session 2 - Business Across
Generations*

*Session 3 - Developing the
Transfer Plan*

Registration fee \$60 per person, includes
all three sessions, materials and lunch

*Members of each generation involved in agricultural
business together are encouraged to attend this
interactive workshop series to learn about skills,
tools and tactics needed for success in a multi-
generation business. The series will be offered in two
locations this winter, in Morrisville and Dryden.*

See side column for more details.

Questions??

Anna Richards, PRO-DAIRY at
ar746@cornell.edu or (518) 312-1262

Central NY Workshops – Nicole Tommell,
nt375@cornell.edu or (315) 867-6001

South Central NY Workshops – Mary Kate
Wheeler, mkw87@cornell.edu or
(607) 687-4020 x309

Central NY Site:

February 11, 25 and March 11, 2019
10 am—2:30 pm

Cornell Cooperative Extension of
Madison County
100 Eaton Street
Morrisville, NY 13408

*** *Please register through the
CNY Dairy Team at [https://
cnydfc.cce.cornell.edu/events.php](https://cnydfc.cce.cornell.edu/events.php)*

South Central NY Site:

February 13, 27 and March 13, 2019
10 am—2:30 pm

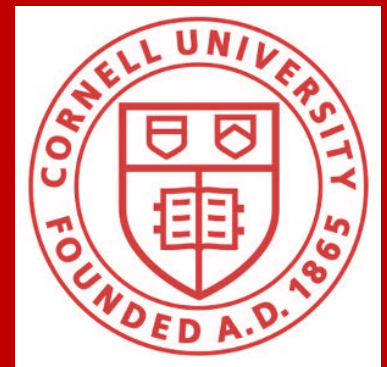
Dryden Fire Hall
26 North Street
Dryden, NY 13053

*** *Please register through the
SCNY Dairy Team at [https://
scnydfc.cce.cornell.edu/events.php](https://scnydfc.cce.cornell.edu/events.php)*

Succession Planning For Farm Businesses



Kickoff Seminar & Workshop Series



Cornell Cooperative Extension
Herkimer County
5657 State Route 5
Herkimer, NY 13350
Return Service Requested

Non-Profit
US Postage Paid
Herkimer, NY 13350
Permit #25

Succession Planning For Farm Businesses Kickoff Seminar

Kickoff Seminar

Friday, December 14th, 2018

Location: Doubletree Hotel, 6301 State Route 298, E Syracuse, NY

Time: 9am—3pm, Registration and trade show at 8am

Registration fee: \$45 first farm attendee, \$40 each add'l farm attendee



This year's conference will focus on addressing the *challenges surrounding succession planning* for farm businesses, including tax, legal and estate implications, family communication, and financial issues.

Following the program, producers will be able to sign up for a *three part follow up workshop series*, which will focus on helping the farm prepare to move forward with their transition planning process.

AGENDA FOR KICKOFF SEMINAR

- 8:00 a.m. Registration, *Trade show open*
- 9:00 a.m. Introduction - *Anna Richards, PRO-DAIRY*
- 9:15 a.m. "Finance and Cash Flow Considerations"
John Lehr, Farm Credit East
- 10:15 a.m. Break, *Trade show open*
- 10:45 a.m. "Legal Issues in Estate and Succession Planning"
Steve Walker, Esq.
- 12:00 p.m. Lunch, *Trade show open*
- 1:00 p.m. "Family Business Communication"
Erica Leubner, NY FarmNet
- 2:00 p.m. Producer Panel
- 3:00 p.m. Networking and Trade Show
- 4:00 p.m. Adjourn

Program
Collaboration by:



Cornell Cooperative Extension
Central New York Dairy, Livestock and Field Crops
Cornell Cooperative Extension
Herkimer County
Cornell Cooperative Extension
Onondaga County
Cornell Cooperative Extension
South Central NY Dairy and Field Crops Program

Program
Sponsorship by:



FARM CREDIT EAST



Registration for:
Succession Planning for
Farm Businesses

Kick-off Seminar

December 14, 2018, 9am-4pm

Register online at:
<http://cnydfc.cce.cornell.edu/events.php>
or fill out the registration form below
and mail to:

Cornell Cooperative Extension of
Herkimer County
5657 State Route 5
Herkimer, NY 13350

Farm Name _____

Name _____

Address _____

City _____

State _____ Zip _____

Phone _____

Email _____

Please makes checks to: CCE Herkimer

First attendee: \$45 x 1 = \$45

Add'l attendees: \$40 x _____ = _____

Total amount enclosed = _____